



CONSTRUCTION & DEMOLITION NON-EXCLUSIVE FRANCHISE

C&D NEF- WHAT THE WHAT?

CITY OF OAKLAND
RECYCLING UPDATE 2019

C&D NON-EXCLUSIVE FRANCHISE

- Why?
- Who is In & Out?
- Stakeholder Engagement
- Level Playing Field
- Verification
- Data Analysis
- Progress

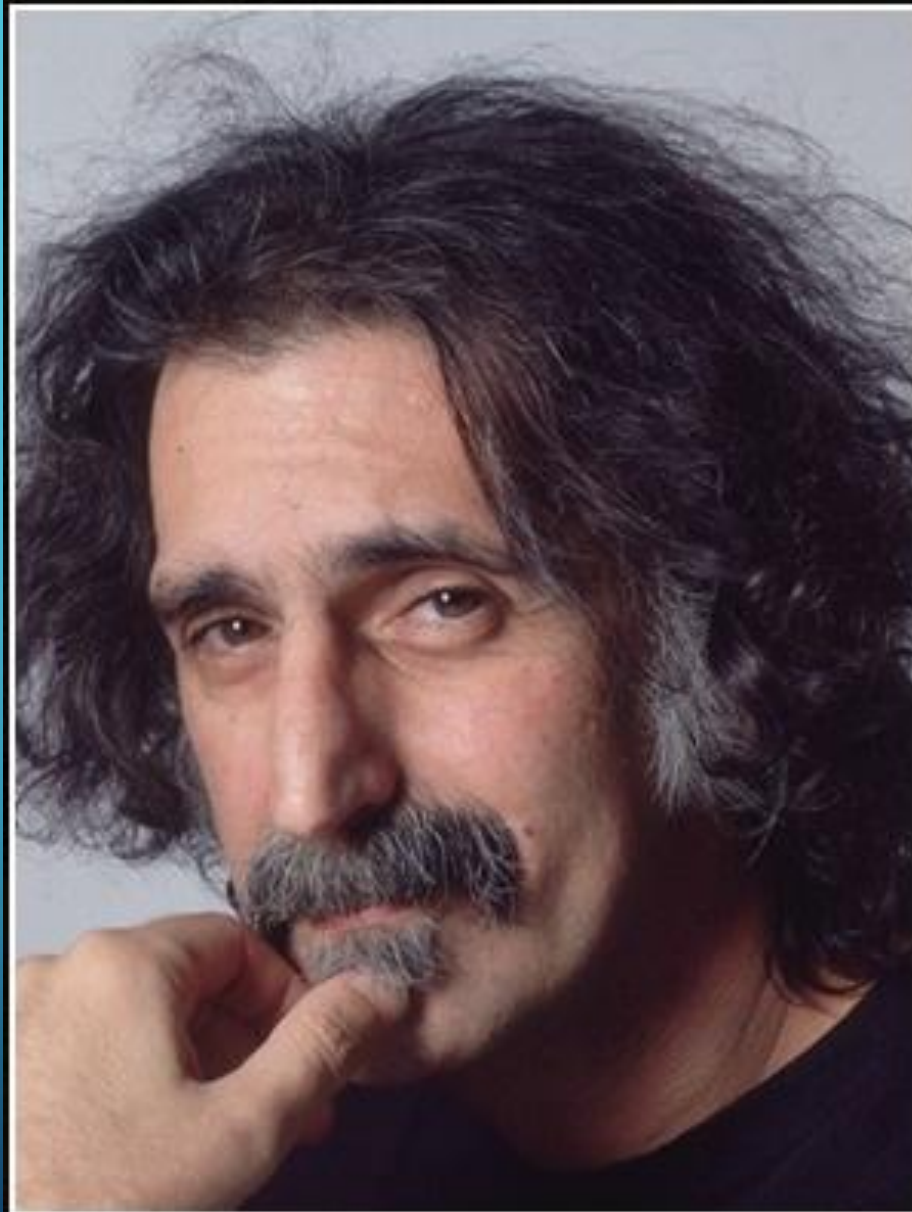


WHY A NON-EXCLUSIVE FRANCHISE?

- Competition is good
 - Helps keep costs down
 - Not a homogenous sector
- Oakland is a gargantuan market
- Methods & materials are varied across city

One Size Does
Not Fit All





One size
does not
fit all.

- *Frank Zappa* -

WHO IS IN-N-OUT?



IN-N-OUT
®  **BURGER**



WHO IS IN & OUT?

- IN

- Every service provider operating in Oakland
 - Includes Demolition Contractors

- OUT

- Self Haul subject to a 3 part test
 - Incidental to primary scope
 - Self-Generated
 - Self-loaded & handled by generator & or employees; transported in **fixed bodied** vehicles owned by generator

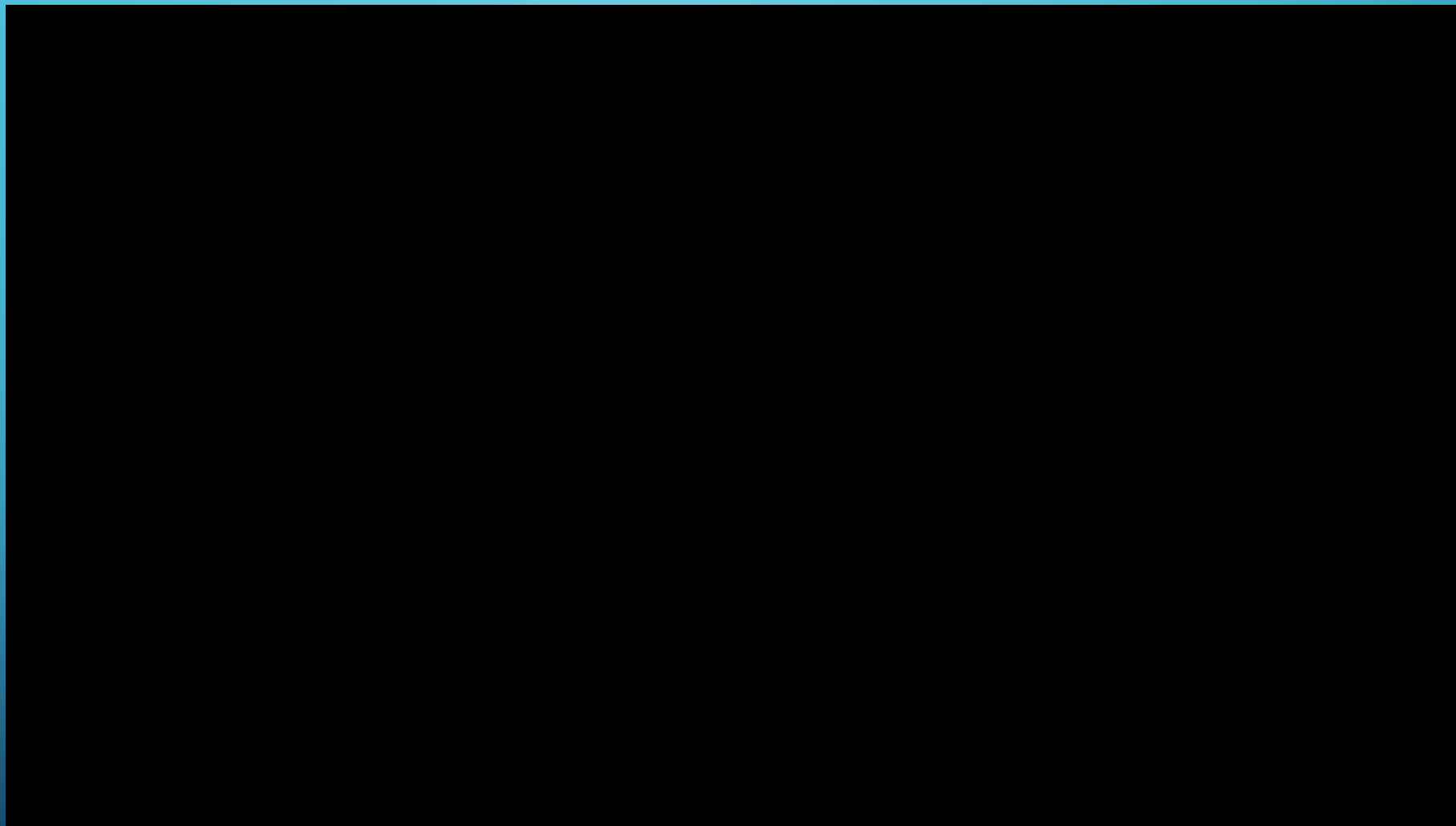
WHO IS IN & OUT?

IN?



OUT?

IN



OUT



STAKEHOLDER ENGAGEMENT

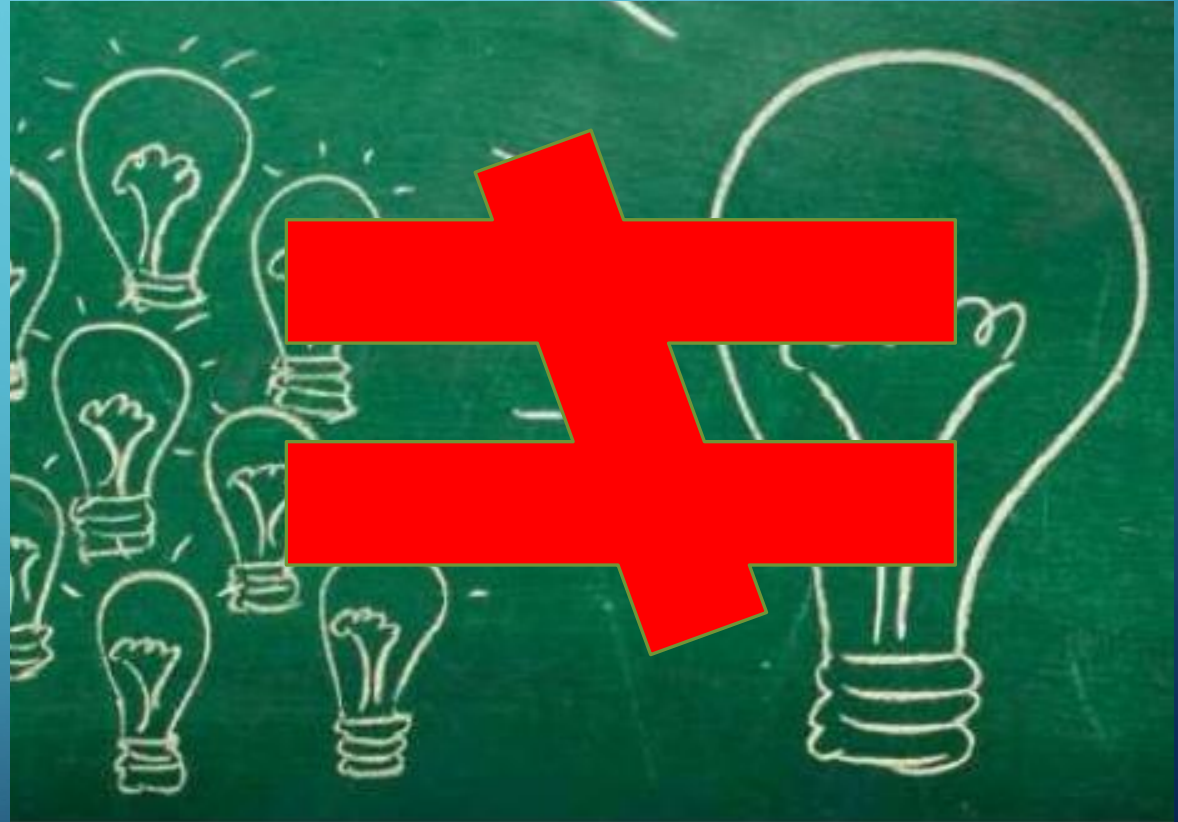
- Not Vegans
- He is holding a steak

STAKEHOLDER



STAKEHOLDER ENGAGEMENT

- Who
 - Service Providers
 - Facility Operators
 - Building Professionals
- In-person Interviews
- Surveys
 - Input, Analysis & Adjustments



Cliché Graphic

PARADIGM SHIFT



LEVEL PLAYING FIELD

- Notify Builders in writing
 - Builders must select hauler from approved list
- Pursuing reported alleged violations
 - Public
 - Franchisees
- Reviewing submittals
 - Gate tags may ID hauler
 - Staff verify hauler is or is not authorized
- Enhanced Field Leveling
 - Leverage contract compliance angle
 - Pursue enforcement options via Code Compliance
 - Deploy field staff to monitor

FACILITY VERIFICATION

- Notify Builders in writing
- Builders must select from pre-populated list
- Reviewing submittals
 - Confirm facility is authorized
 - Gate tags may ID hauler
- Enhanced Field Leveling
 - Pursuing 3rd party certification of facilities
 - Recycling Certification Institute (RCI)



DATA MINING

- Compliance Stats
- Tonnage Stats
- Facility Stats
- Revenue Stats
- Solutions

SOFTWARE

PROGRESS

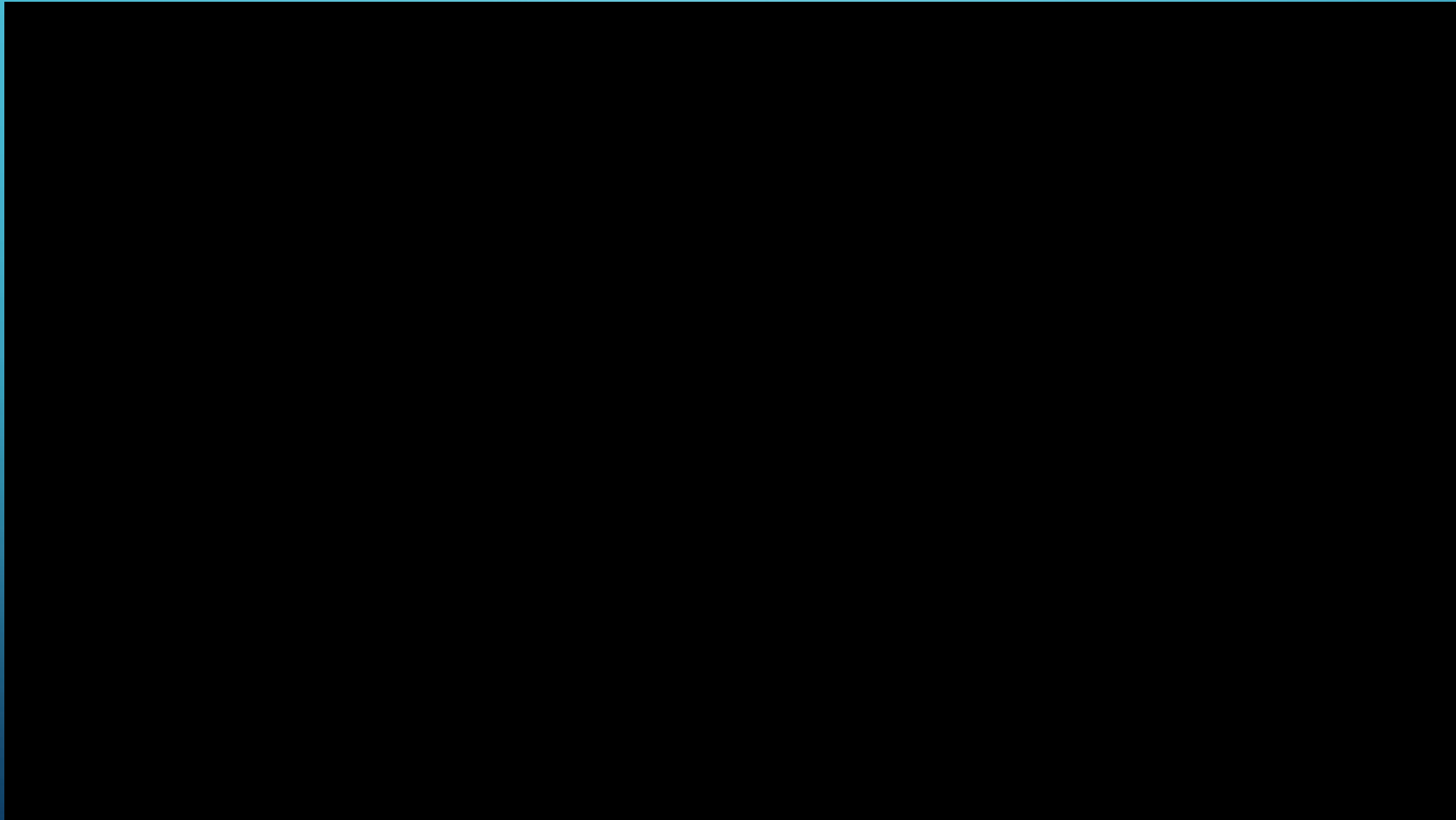
- Web Content Development
- Procedures and Protocols Development
- Reporting Tools Development
- Application Process Streamlining



CHALLENGING WORK



PHEW, ARE WE DONE YET?



THANKS

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