

Supplemental Services for Commercial and Multi Family Dwellings

David Lentz - CEO at Wastexperts



Introduction

- ▶ Dave Lentz - Owner and CEO of Wastexperts since 1992
 - ▶ Formerly worked for WM as a Driver, was promoted to Supervisor and then a GM
 - ▶ Opened WM's first Recycle center in San Ramon in 1988
 - ▶ Started Wastexperts in 1992 to help clients implement recycling programs
 - ▶ Now has 3 offices located in Pleasanton (HQ), San Jose, and Kirkland, WA

How did this Recycling Trend begin?

- ▶ Looking back to 1992 when the state of CA decided to create mandatory recycling programs like AB939 the goal was to get CA to 50% diversion. After many years of progress and improvements in recycling we are pushing that goal to 75% within the next 3 years. Cities throughout the state have put bans on Styrofoam, soft plastic bags etc. which is minimizing waste that always went to the landfill. As you are all aware the diversion of materials in Multi-Family Dwellings is difficult due to space restrictions, high turn over of residents, and education. I'm here to give you ideas on how you can better setup your properties and to educate you on services and technology that can help you achieve these goals.

Common Recycling Challenges

- ▶ Some haulers only offer tote service
- ▶ Some haulers only will pick up one time per week
- ▶ Some haulers do not allow co-mingle recycling
 - ▶ Cans and bottles
 - ▶ Paper and Cardboard
- ▶ Some haulers charge the same for recycling that they do for garbage

What should you do if you are faced with these challenges?

Solutions for Recycling challenges

- ▶ Contact your hauler and request a visit to see where and how they would add recycling
- ▶ Contact a consultant that knows the haulers and how to work with them
- ▶ Call Wastexperts and ask for a free evaluation of your property to see if they could help “right size” your property
- ▶ Determine if there is a centralized place on the property for cardboard which often does not fit in the totes and ends up in the trash

Composting Challenges

- ▶ Are you having trouble implementing a composting service?
- ▶ Have you already started a composting program but are not seeing participation?
- ▶ Is your compost not getting picked up due to contamination?

Here are our suggestions on how to get started.....

How should I get started?

Work directly with the hauler

- ▶ Most haulers provide free brochures and signage for your residents and enclosures
- ▶ Invite your local recycling coordinator to your property to have an informational meeting for residents
- ▶ Show your residents the differences in the Compost, Recycle and Trash bins so they can teach their kids.

Start small

- ▶ Don't add a large compost bin to the property until you have resident participation
- ▶ Designate one member of the maintenance team to inspect the compost to ensure it is not contaminated
- ▶ Add additional compost where needed and when your residents get excited about diverting

What if odors arise?

Compost does not smell good. Here are a few suggestions for how to minimize odors

- increase frequency of pickups
- make sure residents are utilizing compostable bags and they are tying them off
- consider a Hydroxyl Generator for enclosed trash rooms



For questions or to request an inspection of your property please call

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